



Finance Committee Members:

Tim Hanna, Chairperson
Joe Brehler, Vice Chairperson
Paula Yensen
Raul Gonzales
Dwight Washington
Ryan Sebolt

FINANCE COMMITTEE AGENDA

Wednesday, November 13th, 2024

5:30 p.m.

812 E. Jolly Rd, Atrium

Lansing, MI 48910

Join Zoom Meeting

<https://zoom.us/j/98547470124>

Meeting ID: 985 4747 0124

***Action Items**

- 1. Call to Order**
- 2. Previous Meeting Minutes – October 9th, 2024**
- 3. Adoption of Agenda**
- 4. Public Comment on Agenda Items**

BUSINESS ITEMS:

- *5. Expense Contract Renewal: Piper & Gold Public Relations, LLC – Sara Lurie**
- *6. Expense Contract Renewal: Blue Cross Blue Shield of Michigan 2025 Plan Year – Sue Panetta**
- *7. Expense Contract Renewal: BCBSM Medicare Advantage Plan 2025 Plan Year – Sue Panetta**
- *8. Expense Contract Renewal: Gallagher Benefit Services, Inc. – Healthcare and Benefits Consulting Services - Sue Panetta**

If you need accommodations in order to fully participate in this meeting, please call 517-346-8238. If, however, you are deaf/hard of hearing or deaf/blind, please call Michigan Relay Center, TTY/Voice by dialing 711 or 844-578-6563 and ask them to forward your message to the above number. Requests must be made no later than 48 hours prior to the meeting. This meeting is open to all members of the public under Michigan's Open Meetings Act.

- *9. Expense Contract Renewal: ISolved 2025 Plan Year – Sue Panetta**
- *10. Revenue Contract Renewal: Michigan Department of Health and Human Services (MDHHS) – MI Kids Now Mobile Response II Grant Program – Gwenda Summers**
- *11. Selection of Financial and Compliance Auditors – Fiscal Year 2024 – Sue Panetta**
- 12. Unfinished Business**
- 13. New Business**
 - a. Q4 Financial Statement Review**
- 14. Public Comment**
- 15. Adjournment**



Community
MENTAL HEALTH
CLINTON • EATON • INGHAM

FINANCE COMMITTEE

Meeting Minutes

Wednesday, October 9th, 2024

5:30 p.m.

812 E. Jolly Rd, Atrium

Lansing, MI 48910

Join Zoom Meeting

<https://zoom.us/j/98547470124>

Meeting ID: 985 4747 0124

Committee Members Present:

Tim Hanna

Paula Yensen

Raul Gonzales

Joe Brehler

Committee Members Excused:

Ryan Sebolt

Dwight Washington

Staff Present

Darby Vermeulen, Sue Panetta, Sara Lurie, John Peiffer, Joanne Holland, Jana Baylis, KC Brown, Gwenda Summers

Other Board Members Present:

None

Public Present:

None

Others Present

None

Call to Order:

The meeting was called to order by Chairperson Tim Hanna at 5:30 p.m.

Previous Meeting Minutes:

MOVED by Joe Brehler and SUPPORTED by Paula Yensen to approve the Finance Committee meeting minutes of September 11th, 2024

MOTION CARRIED unanimously.

Adoption of Agenda:

MOVED by Joe Brehler and SUPPORTED by Raul Gonzales to adopt the agenda of October 9th, 2024.

MOTION CARRIED unanimously.

Public Comment on Agenda Items:

None

BUSINESS ITEMS:

Expense Leases

MOVED by Joe Brehler and SUPPORTED by Raul Gonzales that the Finance Committee recommends that the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties authorize CMHA-CEI to enter into the following expense lease contracts based on the fact that the information has been reviewed and the proposals are in line with agency responsibilities:

New Expense Contract: Lease Renewal - ICC, 5303 South Cedar Building 2

John Peiffer presented this item to for a 10-year lease that will cover the renovations at Ingham County Counseling. CMHA-CEI will enter into an expense contract to

lease 15,350 square feet of office space located at Building 2, 5303 South Cedar Street Lansing, Michigan 48910 as owned by Ingham County whose address is 121 E. Maple Mason, MI 48854, for the period of November 15, 2024 through November 14, 2034 and pay ten annual payments in the amount of \$64,140.32.

Expense Contract: Lease Renewal -138 East Santee Hwy, Benton Township, Charlotte
Under this renewal, CMHA-CEI will lease the property at 138 East Santee Highway in Benton Township, Charlotte, Michigan 48813 from Lyle M. and Ellen D. Hotchkiss residing at 8503 Socrates Lane, Universal City, Texas 78148 for the period of three years at the rate of \$2147.76 per month, October 1, 2024 through September 30, 2027. The total lease amount paid for fiscal years 2025 to 2027 is to be \$25,773.12 per year.

Expense Lease Renewal: 1369 Carlisle Highway, Carmel Township, Charlotte
With this renewal, CMHA-CEI will lease the property at 1369 Carlisle Highway in Carmel Township, Charlotte, Michigan 48813 from Lyle M. and Ellen D. Hotchkiss residing at 8503 Socrates Lane, Universal City, Texas 78148 for a period of three years at the rate of \$2116.84 per month, October 1, 2024 through September 30, 2027. The total lease amount paid for fiscal years 2025 to 2027 is to be \$25,402.08 per year.

Expense Contract: Lease Renewal - 12450 Greenfield Road Lansing, Michigan
With this renewal, CMHA-CEI will lease the property at 12450 Greenfield Road in Delta Township, Eaton County, Lansing, Michigan 48917 from Lyle M. and Ellen D. Hotchkiss residing at 8503 Socrates Lane, Universal City, Texas 78148 for the period of three years at the rate of \$2,532.75 per month, October 1, 2024 through September 30, 2027. The total lease amount paid for fiscal years 2025 to 2027 is to be \$30,393.00 per year.

Expense Contract: Lease Renewal - 3500 S. Cedar Street Suite 116
Under this lease renewal, CMHA-CEI will lease the property at 3500 S. Cedar Street, Suite 116, Ingham County, Lansing, Michigan 48910 from Everett Plaza Associates LLC, 1120 Keystone Ave, Lansing Michigan 48911 for the period of five years beginning November 1, 2024 and ending October 31, 2029, and pay \$53,592.00 paid in consecutive monthly installments of \$4,466.00.

MOTION CARRIED unanimously.

Revenue Contract Renewals

MOVED by Joe Brehler and SUPPORTED by Raul Gonzales that the Finance Committee recommends that the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties authorize CMHA-CEI to enter into the following revenue contract renewals based on the fact that the information has been reviewed and the proposals are in line with agency responsibilities:

Revenue Contract Renewal: Clinton County - ICYOU Program

CMHA-CEI will enter into a contract renewal with Clinton County to provide Integrated Community Youth Outreach Unit (ICYOU) services to Clinton County youth and families for the period of October 1, 2024 through September 30, 2025 and receive funding in the amount of \$81,521 for those services.

Revenue Contract Renewal: Regents of the University of Michigan – Child Collaborative Care

Under this renewal, CMHA-CEI will provide, to the Regents of the University of Michigan, Behavioral Health Consultant services for the period of October 1, 2024 through September 30, 2025 and receive up to \$133,912 for those services.

MOTION CARRIED unanimously.

Expense Contract Renewals

MOVED by Raul Gonzales and SUPPORTED by Joe Brehler that the Finance Committee recommends that the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties authorize CMHA-CEI to enter into the following revenue contract renewals based on the fact that the information has been reviewed and the proposals are in line with agency responsibilities:

Expense Contract Renewal: JIMHO Drop-In/Project Stay

CMHA-CEI will enter into a contract renewal with JIMHO to purchase Drop-In/Project Stay services from Justice in Mental Health Organization (JIMHO) that includes peer counseling, emotional support, crisis intervention, and help with daily living challenges for adults with mental illness in a safe and supportive environment and pay \$269,519 for the period of October 1, 2024 through September 30, 2025.

Expense Contract Renewals: Inpatient Hospital Agreements

CMHA-CEI will renew the contracts with the providers below to purchase inpatient hospital services at the rates indicated below for the period of October 1, 2024 through September 30, 2025.

Hospital	Code	Service	Unit	Rate
BCA of Detroit, LLC DBA StoneCrest Center	0100	Inpatient Care: Adult, Children, Adolescent, All Inclusive)	Per Diem	\$958.87
BCA of Detroit, LLC DBA StoneCrest Center	0100	1:1 Enhanced*	Per Diem	\$1,184.50
Bronson-Acadia Joint Venture, LLC dba Bronson Behavioral Health Hospital	0100	Inpatient Care: Adult, Children, Adolescent, Geriatric (All Inclusive)	Per Diem	\$1,240.00
Edward W. Sparrow Hospital Association DBA University of Michigan Health-Sparrow Lansing	0100	Inpatient Care: Adult, Geriatric(All Inclusive)	Per Diem	\$1,300.00
Edward W. Sparrow Hospital Association DBA University of Michigan Health-Sparrow Lansing	0901	ECT Facility Charges (Excluding Attending Physician Charges)	Encounter	\$811.24
Edward W. Sparrow Hospital Association DBA University of Michigan Health-Sparrow Lansing	90792	Psychiatric Evaluation: Psychiatric Diagnostic Evaluation with Medical Service	Encounter (1 Per Month)	\$150.09
Edward W. Sparrow Hospital Association DBA University of Michigan Health-Sparrow Lansing	90870	Electroconvulsive Therapy (ECT)	Encounter (DT:1/Day)	\$338.67
Edward W. Sparrow Hospital Association DBA University of Michigan Health-Sparrow Lansing	90785	Add-On Code for Interactive Complexity	Encounter	\$7.53
Ella E.M. Brown Charitable Circle DBA Oaklawn Hospital	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1,174.89
Forest View Psychiatric Hospital, Inc.	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1,100.00
Havenwyck Hospital Inc. DBA Cedar Creek Hospital of Michigan	0100	Inpatient Care: Adult, Children, Adolescent, Geriatric (All Inclusive)	Per Diem	\$1,128.75
Havenwyck Hospital Inc. DBA Havenwyck Hospital	0100	Inpatient Care: Adult, Children, and Adolescent (All Inclusive)	Per Diem	\$1,118.00

HealthSource Saginaw, Inc.	0100	Inpatient Care: Adult, Children, Adolescent, Geriatric (All Inclusive)	Per Diem	\$1,080.00
Lansing Senior Partners, LLC DBA Brightwell Behavioral Health	0100	Inpatient Care: Adult, Children, Adolescent, Geriatric (All Inclusive)	Per Diem	\$1,600.00
Madison Community Hospital Inc. DBA Samaritan Behavioral Center	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1,000.00
McLaren (Bay Region, Flint, Greater Lansing, Lapeer, Northern Michigan, Oakland, and Port Huron	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1043.00
McLaren (Macomb)	0100	Inpatient Care: Geriatric (All Inclusive)	Per Diem	\$1043.00
Michigan BH JV, LLC dba Beaumont Behavioral Health	0100	Inpatient Care: Adult, Children, Adolescent (All Inclusive)	Per Diem	\$1,155.00
Michigan BH JV, LLC dba Beaumont Behavioral Health	0100	Inpatient Care: Geriatric (All Inclusive)	Per Diem	\$1,189.00
Neuropsychiatric Hospitals, LLC - NeuroBehavioral Hospital, LLC	0124	Inpatient Care: Adult	Per Diem	\$1,240.00
Neuropsychiatric Hospitals, LLC - NeuroBehavioral Hospital, LLC	0124	1:1 Enhanced Adult *	Per Diem	\$1,350.00
Neuropsychiatric Hospitals, LLC - NeuroBehavioral Hospital, LLC	0114	Inpatient Care: Adult Private Room	Per Diem	\$1,240.00
Neuropsychiatric Hospitals, LLC - Doctors Behavioral Hospital, LLC DBA Doctors Neuropsychiatric Hospital	0124	Inpatient Care: Adult	Per Diem	\$1,240.00
Neuropsychiatric Hospitals, LLC - Doctors Behavioral Hospital, LLC DBA Doctors Neuropsychiatric Hospital	0124	1:1 Enhanced Adult*	Per Diem	\$1,350.00
Neuropsychiatric Hospitals, LLC - Doctors Behavioral Hospital, LLC DBA Doctors Neuropsychiatric Hospital	0114	Inpatient Care: Adult Private Room	Per Diem	\$1,240.00
Neuropsychiatric Hospitals, LLC - Rivercrest Specialty Hospital, LLC DBA Medical Behavioral Hospital of Mishawaka	0124	Inpatient Care: Adult	Per Diem	\$1,240.00

Neuropsychiatric Hospitals, LLC - Rivercrest Specialty Hospital, LLC DBA Medical Behavioral Hospital of Mishawaka	0124	1:1 Enhanced Adult*	Per Diem	\$1,350.00
Neuropsychiatric Hospitals, LLC - Rivercrest Specialty Hospital, LLC DBA Medical Behavioral Hospital of Mishawaka	0114	Inpatient Care: Adult Private Room	Per Diem	\$1,240.00
PHC of Michigan, LLC a Massachusetts Company DBA Harbor Oaks Hospital	0100	Inpatient Care: Adult, Children, and Adolescent(All Inclusive)	Per Diem	\$850.00
PHC of Michigan, LLC a Massachusetts Company DBA Harbor Oaks Hospital	0100	Specialized Inpatient Pediatric Unit	Per Diem	\$1,400.00
PHC of Michigan, LLC a Massachusetts Company DBA Harbor Oaks Hospital	0100	1:1 Enhanced*	Per Diem	\$1195.00
Pine Rest Christian Mental Health Services	0100	Inpatient Care: Adult, Geriatric (All Inclusive)	Per Diem	\$1,269.00
Pine Rest Christian Mental Health Services	0100	Inpatient Care: Children, Adolescent(All Inclusive)	Per Diem	\$1,393.00
T & G Corporation, Inc. DBA The Behavioral Center of Michigan	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1020.00
The Memorial Hospital DBA Memorial Healthcare (Owosso Memorial Hospital)	0100	Inpatient Care: Adult (All Inclusive)	Per Diem	\$1,169.00
Trinity Health-Michigan DBA Saint Mary's Health Services / Mercy Health Saint Mary's	0100	Inpatient Care: Adults (All Inclusive)	Per Diem	\$1,178.00
Trinity Health-Michigan DBA Saint Mary's Health Services / Mercy Health Saint Mary's	0901	Electroconvulsive Therapy (ECT) Outpatient	Encounter	\$1,021
Trinity Health-Michigan DBA Saint Mary's Health Services / Mercy Health Saint Mary's	0901	Electroconvulsive Therapy (ECT) Inpatient	Encounter	\$807

*On rare occasions, consumers may be admitted to the hospital who require substantially higher amounts of one to one staffing than is typical, due to highly aggressive or self-injurious behavior. Payor shall prior authorize up to two days Enhanced Staffing Inpatient Psychiatric Services for Consumers in this situation on a case by case basis. Criteria for Enhanced Staff Inpatient Psychiatric Services are as follows:

1. The Consumer must meet all of the Inpatient Admission Certification Criteria listed above (Diagnosis, Severity of Illness, and Intensity of Service).

2. The Consumer is failing at least restrictive placement despite active treatment, with no expectation of improvement in a timely manner, combined with risk factors to Customers or Hospital such as: Swallowing behavior on unit, aggression towards others, and/or extreme property destruction at such a level that Consumer requires constant attention from staff in order to prevent self-harm, harm others, or extreme property destruction.

MOTION CARRIED unanimously.

Revenue Contract Renewal: MDHHS – Pre-Admission Screenings and Annual Resident Reviews (PASARR) / OBRA

Sara Lurie presented this renewal in Shana’s absence.

ACTION:

MOVED by Raul Gonzales and **SUPPORTED** by Paula Yensen that the Finance Committee of the CMHA-CEI Board of Directors authorize CMHA-CEI to enter into a contract renewal with the Michigan Department of Health and Human Services (MDHHS) to provide Pre-Admission Screenings and Annual Resident Reviews (PASARR) evaluations and assessments for all individuals who are either presented for admission to a nursing facility, or are a current nursing facility resident, located in said service area, as required by the Omnibus Budget Reconciliation Act (OBRA) for the period of October 1, 2024 to September 30, 2025 and receive \$1,409,969 for these services. This budget is flexible in that MDHHS will allow CMHA-CEI to exceed the budget, within reason, and the grant will cover any additional costs.

MOTION CARRIED unanimously.

Revenue Contract Renewals

MOVED by Joe Brehler and **SUPPORTED** by Raul Gonzales that the Finance Committee recommends that the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties authorize CMHA-CEI to enter into the following revenue contract renewals based on the fact that the information has been reviewed and the proposals are in line with agency responsibilities:

Revenue Contract Renewal: Mid-State Health Network - State Opioid Response (SOR)

KC Brown presented this item under which CMHA-CEI will enter into a contract renewal with Mid-State Health Network for the State Opioid Response (SOR) program and receive \$142,758 in order to employ a full time Case Manager position

for the Ingham County Jail and Eaton County Jail MAT programs and Jail Re-entry Services, which are under the CATS and RECEIPT programs, for the period of October 1, 2024 through September 30, 2025.

Revenue Contract Renewal: Mid-State Health Network – Substance User Disorder Treatment – The Recovery Center

With this renewal, CMHA-CEI will provide Substance Use Disorder treatment for the period of October 1, 2024 through September 30, 2025. The amount of the contract is \$673,433 for Cost Reimbursed programs. Fee for Service programs are not capitated.

Revenue Contract Renewal: Kent County Community Mental Health Authority DBA Network180 - Substance Use Disorder Long Term Residential Treatment at House of Commons (HOC) and the Recovery Center (TRC)

Under this contract renewal, CMHA-CEI will provide Residential Substance Use Disorder Treatment services at the House of Commons and The Recovery Center for the period of October 1, 2024 through September 30, 2025 and be reimbursed per the fee schedule below. Services will be billed through Network180’s web based authorization system NOVA.

Service Description	Billing Code	Modifier	Unit	Rate
Evaluation and Management of New Patient	99203		Encounter: 30-44 Minutes	\$171.30
Evaluation and Management of New Patient	99204		Encounter: 45-59 Minutes	\$259.95
Sub-Acute Withdrawal Management (Sub-Acute Detoxification)	H0010		Day	\$406.50
Substance Abuse: Residential Services	H0019	W5	Day	\$175.50

Residential Room and Board	\$9976		Day	\$27.00
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Revenue Contract Renewal: Michigan Department of Corrections – Probation Residential Services (PRS)

With this renewal, CMHA-CEI will work with the Michigan Department of Corrections (MDOC) to provide Probation Residential Services. CMHA-CEI is at the end of a multi-year contract with MDOC that totals \$825,000 for the period of October 1, 2020 through September 30, 2024. This amendment will revise and extend the expiration date to September 30, 2025. This amount is a cap and there is no guarantee of revenue under such a fee for service contract. The extension allows CMHA-CEI to utilize remaining funding.

MOTION CARRIED unanimously.

Revenue Contract Renewal: FY25 Mid-State Health Network CCBHC & Medicaid Subcontract

Sara Lurie presented this item to the committee. The numbers are based on anticipated 2025 rates. We do have MSHN’s 2025 rates now, so this may be item may back to Finance Committee in the future with new rates.

Joe said several of the PIHPs did not sign this contract. He believes there is language in this contract that is a threat to the public health system. Joe said if we don’t sign the contract with the State, he fears MSHN would stop sending funds to CEI. He said it would have been better to approach the State as a united front.

Sara said she did attend this Board meeting and is happy to share part of the discussion. Joe Sedlock said they sought legal counsel and were advised that it would be more effective to create an addendum that states different language to attach to the contract and then sign it. Tim wondered if the State would sign the contract with the addendum? Sara said it was a non-confrontational approach to the contract. Joe thinks this is an ineffective way to stand up to the State. Sara said there was at least one CEO that read Sedlock the riot act for not discussing this with the CMHs and PIHPs prior.

ACTION:

MOVED by Paula Yensen and **SUPPORTED** by Raul Gonzales that the Finance Committee of the CMHA-CEI Board of Directors authorize CMHA-CEI to enter into a contract renewal with the Mid-State Health Network to provide, for the period of October 1, 2024 through September 30, 2025, the full range of Medicaid and CCBHC behavioral health and developmental disability services, the administrative functions required to support the provision of these services, and those managed care functions which have been delegated, by MSHN, to CMHA-CEI, within the tri-county community. For the fulfillment of these responsibilities, CMHA-CEI will receive, from MSHN, for this same period, a capitated payment for each Medicaid enrollee in the tri-county community and a PPS-1 rate per CCBHC eligible enrollee per day of service.

MOTION CARRIED, Joe Brehler voted no.

Revenue Contract Renewal: FY 2025 Michigan Department of Health and Human Services - Community Mental Health Service Programs (CMHSP)

Sara Lurie presented this renewal with MDHHS.

ACTION:

MOVED by Joe Brehler and **SUPPORTED** by Raul Gonzales that the Finance Committee of the CMHA-CEI Board of Directors authorize CMHA-CEI to enter into contract renewal for the FY2025 contract with the Michigan Department of Health and Human Services for Community Mental Health Service Programs for the period of October 1, 2024 through September 30, 2025.

MOTION CARRIED unanimously.

Revenue Contract Renewal: Substance Abuse and Mental Health Services Administration (SAMHSA) - Congressionally Directed Spending (CDS) Grant

Sara Lurie presented this item for the carryover dollars. This is the last year the dollars can be carried over. If they are not used this year, CEI will lose the funds. Sara said we will be hiring some of the staff within this fiscal year and doing what we can to spend as much as possible.

ACTION:

MOVED by Joe Brehler and **SUPPORTED** by Raul Gonzales that the Finance Committee of the CMHA-CEI Board of Directors authorize CMHA-CEI to enter into a contract renewal with the Substance Abuse Mental Health Administration to accept the Congressionally Directed Spending grant award funds for developing and staffing a certified Crisis Stabilization Unit (CSU) in the Tri-County area for the budget period of September 30, 2024 through September 29, 2025 for a total of \$2,830,103 that will carryforward from FY24 funding.

MOTION CARRIED unanimously.

Revenue Contract Renewal: Michigan Department of Health and Human Services (MDHHS) - Crisis Stabilization Capacity Expansion

Sara Lurie presented this renewal for the new CSU.

ACTION:

MOVED by Joe Brehler and **SUPPORTED** by Raul Gonzales that the Finance Committee of the CMHA-CEI Board of Directors authorize CMHA-CEI to enter into a contract renewal with the Michigan Department of Health and Human Services (MDHHS) to Complete General Construction of the Crisis Stabilization Unit (CSU) at W. Greenlawn Ave., Lansing for the period of October 1, 2024 to September 30, 2025 and receive \$4,000,000.

MOTION CARRIED unanimously.

Unfinished Business

None

New Business

None

Public Comment:

None

The meeting was adjourned at 5:53 pm. The next regularly scheduled Finance Committee meeting is Wednesday, November 13th, 2024 at 5:30pm, 812 E. Jolly Rd, Atrium.

Minutes Submitted by:

Darby Vermeulen
Finance Administrative Assistant



Agenda Item: Finance Committee
Agenda item #F-5

Month, Year: November, 2024

Major Program: All Programs

Component Program: Crisis Stabilization Center

Agenda Item Title: Expense Contract Renewal: Piper & Gold Public Relations, LLC

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will purchase services from Piper & Gold Public Relations, LLC to provide public relations and branding services related to the new Crisis Stabilization Center from October 1, 2024 through September 30, 2025 in the amount of \$80,000.

The revenue and expense of this contract are reflected in CMHA-CEI's FY 2025 budget through the Substance Abuse and Mental Health Services Administration (SAMHSA) - Congressionally Directed Spending (CDS) Grant – Senator Peters. This contract will not adversely affect the CMHA-CEI fund balance.

DESCRIPTION OF GOODS OR SERVICES REFERENCED IN CONTRACT/PROPOSAL:

The work outlined below encompasses branding and community engagement services Piper & Gold will provide based on discovery conversations surrounding the original branding and public relations services proposal for the new Crisis Stabilization Center. Budget has been allocated according to the recommended deliverables and actions that Piper & Gold believes will best serve CMHA-CEI and its community efforts. They use a combination of value-based pricing and hourly estimates based on a billable rate of \$150/hour.

RESEARCH

- Complete first round of focus groups.
- Develop Community Needs and Perceptions Analysis as a result of all initial research, including:
 - Digital survey shared with full CMHA-CEI staff.
 - Focus groups of individuals from stakeholder groups identifying their vision for the CSU, how they might support and promote the CSU and what they need to be successful and find value for their clients.
 - Research from similar projects and what was learned from the UofM Sparrow launch failure.

BRANDING

- Name the CSU and develop a full brand, including visual design and messaging.
- Develop initial collateral that supports stakeholders in promoting the CSU and guiding people to its resources, refining options based on available resources and priority.
- Support building preparation with signage and other materials that go in the physical space.

COMMUNITY ENGAGEMENT

- Identify all potential risks or challenges the CSU faces amongst the community.
- Enhance the community engagement map and outreach to stakeholder groups and provide space to educate and answer questions.
- Host public meeting regarding the CSU to inform and educate.
- Collaborate with CMHA-CEI Advisory team to mitigate and problem-solve based on public perceptions and feedback.

MEDIA

- Develop strategy and action plan for the groundbreaking ceremony.
 - Develop an action plan and support in the planning for the groundbreaking ceremony.
- Update messaging and create talking points for the groundbreaking ceremony.
- Media relations, including press kit development and distribution.
- Provide media preparation support to key CMHA-CEI staff.
- Attend and support during the groundbreaking ceremony.
- Provide groundbreaking ceremony follow up media relations support.
- Develop and implement a media strategy during the development phase of the CSU ahead of the grand opening ceremony.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of Community Mental Health Authority of Clinton, Eaton, Ingham Counties approve the following resolution:

The Finance Committee recommends that the Board of Directors of the Community Mental Health Authority of Clinton, Eaton, Ingham Counties authorize CMHA-CEI to renew our contract with Piper & Gold Public Relations, LLC to provide public relations and branding services related to the new Crisis Stabilization Center from October 1, 2024 through September 30, 2025 in the amount of \$80,000.



Agenda Item: Finance Committee
Agenda Item #F-6

Month, Year: November, 2024

Major Program: Administration

Component Program: Finance

Agenda Item Title: Expense Contract Renewal: Blue Cross Blue Shield of Michigan
2025 Plan Year

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will purchase healthcare benefits from Blue Cross Blue Shield of Michigan (BCBSM) and agrees to pay fees per the rate schedule below, for the plan year January 1, 2025 to December 31, 2025.

The revenue and expense of this contract are reflected in CMHA-CEI's FY 2025 budget. The revenue sources that support this contract are state general fund, Medicaid, federal or state contract, commercial payers, and local funding sources. The expenses of this contract are reflected in the Healthcare line item of the various budgets throughout the agency that include staffing. This contract will not affect CMHA-CEI's fund balance.

**DESCRIPTION OF GOODS OR SERVICES REFERENCED IN CONTRACT/
PROPOSAL:**

Healthcare coverage will be purchased to encompass all eligible regular full time, regular part time, and employees who are eligible to purchase healthcare insurance who elect BCBSM healthcare during the benefit enrollment process, per the various collective bargaining agreements.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties approve the following resolution:

The Finance Committee recommends that the Community Mental Health Authority of Clinton, Eaton, Ingham Counties Board of Directors authorize CMHA-CEI to renew the

contract with Blue Cross Blue Shield of Michigan to purchase employee healthcare benefits from Blue Cross Blue Shield of Michigan for the period of January 1, 2025 to December 31, 2025 and pay fees per the rate schedule below. The rates represent a 12.37% increase over the previous year's rates.

BCBSM Plan only rates:

BCBSM HRA 1B 250/500 Deductible	Single	\$ 767.69
B	Double	\$1,842.44
	Family	\$2,303.06
		\$ -
BCBSM HRA 1A Fully Funded	Single	\$ 767.69
A	Double	\$1,842.44
	Family	\$2,303.06
		\$ -
BASE PLAN		
BCBSM HDHP 1650/3300	Single	\$ 756.30
	Double	\$1,815.11
	Family	\$2,268.90



Agenda Item: Finance Committee
Agenda Item #F-7

Month, Year: November, 2024

Major Program: Administration

Component Program: Finance

Agenda Item Title: Expense Contract Renewal: BCBSM Medicare Advantage Plan
2025 Plan Year

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will purchase eligible retiree Medicare Supplemental Insurance per the various collective bargaining agreements from Blue Cross Blue Shield of Michigan and agrees to pay fees per the rate schedule below for the plan year January 1, 2025 to December 31, 2025.

The revenue and expense portion of this contract are reflected in CMHA-CEI's FY 2025 budget. The revenue sources that support this contract are state general fund, Medicaid, federal or state contract, commercial payers, and local funding sources. The expense of this contract are reflected in the Healthcare line item of the Human Resources budget. This contract will not affect CMHA-CEI's fund balance.

**DESCRIPTION OF GOODS OR SERVICES REFERENCED IN CONTRACT/
PROPOSAL:**

Retiree healthcare benefits will be purchased for all eligible retirees who elect Blue Cross Blue Shield of Michigan insurance during the benefit enrollment process, per the various collective bargaining agreements.

The rates below represent a significant reduction in per month subscriber fees as well as a reduction in administrative fees from the previous plan offered by the Hartford Group with no change in coverage limits. Subscriber per month fees are paid in full by retirees electing coverage. However, eligible Local 459 Retirees may receive a monthly discount, which is currently \$75 for single coverage or \$150 for double or family coverage. The

discount is paid by CMHA-CEI per the Local 459 collective bargaining agreement. CMHA-CEI's annual funding of this discount is a set amount of \$30,038.68.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties approve the following resolution:

The Finance Committee recommends that the Community Mental Health Authority of Clinton, Eaton, Ingham Counties Board of Directors authorize CMHA-CEI to enter into contract renewal with Blue Cross Blue Shield of Michigan to purchase retiree health benefits from Blue Cross Blue Shield of Michigan for the period of January 1, 2025 to December 31, 2025 and pay the flat fee listed below.

\$411.01 Per Member Per Month



2025 BCBSM Medicare Advantage PPO Group Contract (Schedule A)

Group Name	Community Mental Health Authority of Clinton, Eaton, Ingham Counties
Option Number	0
Option Description	-
Contract Effective Date	1/1/2025
Contract End Date	12/31/2025
Funding Type	Fully-Insured
NASCO Group Number	
NASCO Division	
MA Group Number(s)	
MA Group Suffix(es)	

MA Rate	\$139.91
PD Rate	\$271.10
MAPD Rate	\$411.01



Agenda Item: Finance Committee
Agenda Item #F-8

Month, Year: November, 2024

Major Program: General Administration

Component Program: Finance

Agenda Item Title: Expense Contract Renewal: Gallagher Benefit Services, Inc. –
Healthcare and Benefits Consulting Services

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will purchase healthcare and benefits consulting services from Gallagher Benefit Services, Inc., East Lansing, Ingham County and pay up to \$109,000 per year for the period of January 1, 2025 or beginning on the date of the accepted agreement and is effective for one year thereafter.

The original contract with Gallagher Benefit Services was finalized on June 23, 2020 and includes an automatic renewal annually in June, which has been modified to align with the annual renewal for benefits with a 30-day termination notice. No other terms of the original agreement have changed as of the date of this fact sheet.

The revenue and expense of this contract are reflected in CMHA-CEI’s FY 2025 budget. The revenue sources that support this contract are Medicaid, Healthy Michigan Plan (HMP), Habilitation Supports Waiver (HSW), Serious Emotional Disturbances Waiver (SEDW), Children’s Waiver Program (CWP), Autism, Medicaid Spend-down/Deductible, State General fund dollars, Commercial Insurance, other Community Mental Health Services Programs (CMHSP) through County of Financial Responsibility (COFR) agreements, Grants/Contracts and Local Funding. The expenses of this contract are reflected in the Contract-Benefit Administration and Contract -Consultation line items of the Finance Department budget. This contract will not affect CMHA-CEI’s fund balance.

SUMMARY OF GOODS OR SERVICES REFERENCED IN THE CONTRACT/PROPOSAL:

On May 11, 2020, the selection committee recommended that this contract be awarded to Gallagher Benefit Services, Inc. based on their pricing competitiveness, local relationships with other Community Mental Health organizations, government and municipal agencies, among other factors.

The fee indicated below includes all consulting and compliance services for all benefits contracted (medical, HRA, and vision).

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of the Board of Directors of Community Mental Health Authority of Clinton, Eaton, Ingham Counties approve the following resolution:

The Finance Committee recommends that the Community Mental Health Authority of Clinton, Eaton, Ingham Counties Board of Directors authorize CMHA-CEI to continue the existing contract with Gallagher Benefit Services, Inc., to purchase healthcare and benefits consulting services and pay up to \$109,000 per year for the period of January 1, 2025 or beginning on the date of the accepted agreement and is effective for one year thereafter.



Agenda Item: Finance Committee
Agenda Item #F-9

Month, Year: November, 2025

Major Program: Administration

Component Program: Finance

Agenda Item Title: Expense Contract Renewal: ISolved 2025 Plan Year

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will purchase employee COBRA Continuation of Coverage benefits administration from ISolved and agrees to pay renewal fees per the rate schedule below, for the plan year January 1, 2025 to December 31, 2025.

The revenue and expense of this contract are reflected in CMHA-CEI's FY 2025 budget. The revenue sources that support this contract are state general fund, Medicaid, federal or state contract, commercial payers, and local funding sources. The expenses of this contract are reflected in the Contract Other line item of the Finance Department budget. This contract will not affect CMHA-CEI's fund balance.

DESCRIPTION OF GOODS OR SERVICES REFERENCED IN CONTRACT/PROPOSAL:

COBRA benefits administration will be purchased for all eligible regular full time, regular part time, and employees who are eligible to purchase COBRA qualified benefits and who elect COBRA continuation of coverage under a qualifying event per IRS guidelines.

The rates below represent an average 2% administration fee which is assessed to all participants per month in addition to paying the full monthly premium of the elected benefit.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties approve the following resolution:

The Finance Committee recommends that the Community Mental Health Authority of Clinton, Eaton, Ingham Counties Board of Directors authorize CMHA-CEI to enter into contract renewal with ISolved to purchase COBRA administration services and COBRA compliance notices from ISolved for the period of January 1, 2025 to December 31, 2025 and pay fees per the rate schedule below.

2% administration fee on the cost of all plans offered through COBRA to be paid for by the person enrolled:

2025 COBRA RATES With 2% Admin Fee			
	Single	Double	Family
BCBSM HRA 1B 250/500 Deductible	\$ 935.53	\$ 2,219.31	\$ 2,769.52
BCBSM HRA 1A Fully Funded	\$ 959.10	\$ 2,275.91	\$ 2,840.24
BCBSM HDHP 1650/3300	\$ 856.42	\$ 2,021.42	\$ 2,484.28
Health Insurance Premium includes HRA Factor for HRA Plans			
DENTAL	DELTA DENTAL		
SINGLE/Month	42.77		
DOUBLE/Month (2 persons)	79.86		
FAMILY/Month (More than 2 Persons)	137.71		
VISION	VSP		
SINGLE/Month	4.82		
DOUBLE/Month (2 persons)	9.64		
FAMILY/Month (More than 2 Persons)	15.40		

5% service fee for all administrative services related to mailing notifications, etc. will apply as well.



Agenda Item: Finance Committee
Agenda Item #F-10

Month, Year: November, 2024

Major Program: Families Forward

Component Program: Children’s Crisis Services

Agenda Item Title: Revenue Contract Renewal: Michigan Department of Health and Human Services (MDHHS) – MI Kids Now Mobile Response II Grant Program

SUMMARY OF CONTRACT/PROPOSAL:

Under this contract renewal, Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) will reinforce and strengthen operations of the crisis warm line and mobile crisis services for youth (up to the age of 21) and families experiencing a mental health crisis and receive \$199,796.00 for the retroactive period of October 1, 2024 to September 30, 2025. This additional funding will allow the agency to maintain extended hours for mobile crisis services, increase the total number of teams that can be deployed, and provide further follow up and support after the initial crisis intervention session.

The revenue and expense of this contract are reflected in CMHA-CEI’s FY 2025 budget. The revenue sources that support this contract are Grant Funding from the State of Michigan. The expenses of this contract are reflected in the Salary and Fringe line item of the Children’s Crisis Services budget. This contract does cover the administrative costs incurred with the operation of this program. This contract will not affect CMHA-CEI’s fund balance).

DESCRIPTION OF GOODS OR SERVICES REFERENCED IN CONTRACT/PROPOSAL:

Over the last 6 years that CMHA-CEI Families Forward (FF) has been running mobile crisis for young people in our tri-county area, there has been increased numbers of contacts every year. FY 2020 had a total of 65 services provided. That number increased to 163 in FY 2022 and again to 272 in FY 2023. Mobile crisis services are projected to increase even more by the end of FY 2024. Those contacts are spread across Ingham, which tends to be more of an Urban county, and also Clinton and Eaton counties, which tend to be more rural. FF serves youth who have Medicaid, are under-insured

and/or have commercial insurance. CMHA-CEI serves any youth and family who identifies that they are experiencing a mental health crisis. In Ingham county we have a large refugee population that receive services through mobile crisis and in an ongoing service manner. Ingham is quite culturally diverse. CMHA-CEI provides services in Clinton, Eaton and Ingham counties, which includes people of many different racial, ethnic and gender identities.

The target population for CMHA-CEI's youth mobile crisis services is young people up to age 21 with both serious emotional disturbances (SED), non-SED, co-occurring substance use disorders, and developmentally disabled (DD) diagnoses. CMHA-CEI serves many different populations in crisis services and when answering the crisis phone. Any person under the age of 21 is able to call the crisis line and receive mobile crisis services within the tri-county area. Due to being a CCBHC, CMHA-CEI is able to serve anyone regardless of insurance provider, ability to pay, or location. The program does not turn people away on the crisis line, or if they walk into our building. Individuals located within Clinton, Eaton, or Ingham counties can be seen in-person by the mobile unit. If a call is received from outside of Clinton, Eaton, and Ingham counties and they do not want to be seen by CMHA-CEI via zoom, they will receive help being connected to the mobile or prescreening team within their county.

Funding will be utilized to increase the total number of teams that can be deployed by hiring additional Bachelors-level staff. The Bachelors-level staff answer the crisis phone line and can deploy with a mental health therapist, when needed. These key personnel are trained to be proficient in de-escalation, risk assessment, and intervention skills when answering the crisis phone lines. Adding staff will, in turn, allow the agency to maintain extended hours for mobile crisis services.

Staff will also provide follow up calls to all youth, parents, and other callers the following business day. For consumers who are not actively open in services, staff will maintain tracking and provide further follow up contacts on 7 and 14 days after the initial crisis intervention session to review the discharge plan and see if there are any additional needs that the mobile crisis team can be supportive of. Follow up cards will be sent out within one week of a crisis session to families who have come into crisis services as well.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties approve the following resolution:

The Finance Committee recommends that the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties authorize CMHA-CEI to enter into a contract renewal with the Michigan Department of Health and Human Services to reinforce and strengthen operations of the crisis warm line and mobile crisis services for youth (up to the age of 21) and families experiencing a mental health crisis for the

retroactive period of October 1, 2024 to September 30, 2025 and receive \$199,796.00 for those services.



Agenda Item: Finance Committee
Agenda Item #F-11

Month, Year: November, 2024

Major Program: Finance

Component Program: Finance

Agenda Item Title: Selection of Financial and Compliance Auditors – Fiscal Year 2024

SUMMARY OF CONTRACT/PROPOSAL:

Community Mental Health Authority of Clinton, Eaton, and Ingham Counties (CMHA-CEI) is required, through its contract with the Michigan Department of Health and Human Services (MDHHS) and Mid-State Health Network (MSHN), to contract with an independent audit firm to perform a compliance examination of CMHA-CEI year-end Financial Status Report and Cost Settlement. The MDHHS and MSHN contracts also require that CMHA-CEI contract with an independent audit firm to perform a fiscal audit of our annual financial statements and supporting transactions.

CMHA-CEI interviewed one audit firm on June 21, 2019. The auditor selection committee consisted of the following: The Chief Financial Officer, two additional staff from CMHA-CEI, and a member of the Finance Committee. The auditor selection committee made a unified recommendation to select Maner Costerisan, 2425 E. Grand River Avenue, Suite 1, Lansing, MI 48912. Since there are limited audit firms available in this arena and due to the work being done to move to a difference accounting software with a full re-design of the general ledger, CMHA-CEI recommends an extension of the previous contract with Maner Costerisan to cover the FY2024 audit.

Finance Procedure 4.3.1, Procurement states the length of the initial audit period shall not exceed three years, and that the Authority may authorize staff to extend audit services beyond the original audit period without soliciting additional cost proposals. This procedure does not explicitly indicate that staff must contract with a new audit firm after three years or after the extension of three additional years.

Maner Costerisan has two partners that are available to rotate oversight of our audit if

necessary. If this is agreeable to Finance Committee, staff recommend moving to this arrangement.

STAFF RECOMMENDATION:

Staff recommend that the Finance Committee of the Board of Directors of Community Mental Health Authority of Clinton, Eaton, and Ingham Counties approve the following resolution:

The Finance Committee recommends that the Community Mental Health Authority of Clinton, Eaton, Ingham Counties Board of Directors authorize CMHA-CEI to enter into a contract with Maner Costerisan to complete the CMHA-CEI compliance examination and financial audit services for Fiscal Year 2024 and pay \$53,500.

COMMUNITY
MENTAL HEALTH
AUTHORITY OF
CLINTON, EATON,
AND INGHAM
COUNTIES



September 30,
2024 - Preliminary

Monthly Financial
Report

For the Month Ended September 30, 2024 - Preliminary

	Medicaid/HMP	CCBHC	General Fund	Local Activity	Total
Receipts	156,036,046	29,486,004	6,559,230	23,894,007	215,975,288
3rd Party collections	127,354	841,388	29,311	471,217	1,469,270
CCBHC Base Reclassification (PPS-1 @ \$188)	(14,941,599)	14,941,599	-	-	-
CCBHC Receivable (PPS-1 @ \$548.93)	-	15,484,057	-	-	15,484,057
Total available revenue	141,221,801	60,753,048	6,588,541	24,365,224	232,928,615
Expense	121,882,206	55,661,522	5,221,077	21,174,285	203,939,090
Total expense			5,221,077		203,939,090
Change by funding source	19,339,595	5,091,526	1,367,464	3,190,939	28,989,525
Reclassification	-	1,367,464	(1,367,464)	-	-
Gain in Net Position	-	6,458,990	0	3,190,939	9,649,930
MSHN Lapse/receivable calculation	(19,339,595)		-	-	(19,339,595)

FY 2024 Projection

	Medicaid/HMP	CCBHC	General Fund	Local Activity	Total
Capitation Revenue	157,126,046	29,486,004	6,559,230	23,894,007	217,065,288
3rd Party collections	127,354	841,388	29,311	471,217	1,469,270
CCBHC Reclassification	(14,941,599)	14,941,599	-	-	-
CCBHC Supplemental	-	15,484,057	-	-	15,484,057
Total available revenue	142,311,801	60,753,048	6,588,541	24,365,224	234,018,615
Expense	130,589,141	55,661,522	5,514,142	21,174,285	212,939,090
Change by funding source	11,722,660	5,091,526	1,074,399	3,190,939	21,079,525
Reclassification	-	1,074,399	(1,074,399)	-	-
Gain in Net Position	-	6,165,925	-	3,190,939	9,356,865
CCBHC Savings from 2023					6,236,035
					15,592,900
MSHN Lapse/receivable calculation	(11,722,660)				(11,722,660)

COMMUNITY MENTAL HEALTH AUTHORITY OF CLINTON, EATON, AND INGHAM COUNTIES

Statements of Net Position

September 30, 2024 - Preliminary

Assets

Current assets:

Cash and cash equivalents	\$ 39,928,688
Receivables:	
Accounts receivable	604,793
Due from other governments	5,032,161
Due from MSHN	2,989,848
Prepaid expenses	718,728
Total current assets	<u>\$ 49,274,218</u>

Noncurrent assets:

Capital assets	<u>27,756,136</u>
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Total assets

\$ 77,030,354

Deferred outflows of resources

Deferred pension amounts	<u>\$ 29,448,628</u>
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Liabilities

Current liabilities:

Accounts payable	\$ 9,283,351
Due to Mid-State Health Network	3,855,538
Accrued liabilities	6,115,088
Unearned revenue	2,530,000
Total current liabilities	<u>\$ 21,783,976</u>

Noncurrent liabilities:

Long-term debt	\$ 15,496,702
Net pension liability	81,004,894
Total noncurrent liabilities	<u>\$ 96,501,596</u>

Total liabilities

\$ 118,285,573

Deferred inflows of resources

Deferred pension amounts	<u>\$ 93,473</u>
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Net position

Investment in capital assets, net of long term debt	\$ 12,259,434
Restricted	400,000
Unrestricted	<u>(24,559,497)</u>

Total net position

\$ (11,900,063)

For internal use only. These financial statements have not been audited and no assurance is provided.

**COMMUNITY MENTAL HEALTH AUTHORITY OF CLINTON, EATON, AND
INGHAM COUNTIES**

Statements of Revenues, Expenses and Changes in Fund Net Position

	Annual Budget	Revised Budget	YTD Budget	Actual Preliminary	Difference Over/(Under)
Operating revenues					
Medicaid and Healthy Michigan contracts	\$ 109,741,017	\$ 125,428,314	\$ 125,428,314	\$ 156,036,046	\$ 30,607,732
Mid State Capitation Settlement	-	-	-	(19,339,595)	(19,339,595)
State General Fund contract	6,559,230	6,559,230	6,559,230	6,559,230	-
CCBHC Demonstration	56,478,858	56,478,858	56,478,858	29,486,004	(26,992,854)
CCBHC Receivable	-	-	-	15,484,057	15,484,057
Local sources	2,867,698	2,867,698	2,867,698	4,115,456	1,247,757
Federal grant revenue	3,574,225	4,580,829	4,580,829	4,215,744	(365,084)
Charges for services	552,342	781,318	781,318	1,469,270	687,952
Earned contracts	4,983,425	9,017,249	9,017,249	7,381,110	(1,636,139)
Group home rent revenue	897,166	897,166	897,166	2,382,399	1,485,232
Miscellaneous income	576,402	576,402	576,402	5,263,694	4,687,293
Rental income	955,181	955,181	955,181	195,237	(759,944)
Investment income	-	-	-	340,367	340,367
Total operating revenues	\$ 187,185,543	\$ 208,142,246	\$ 208,142,246	\$ 213,589,020	\$ 5,446,773
Operating expenses					
Salaries and wages	\$ 61,962,279	\$ 68,099,520	\$ 68,099,520	63,924,795	\$ (4,174,725)
Fringe benefits & employer tax	32,634,367	37,495,911	37,495,911	37,497,390	1,479
Contracted services	72,479,636	83,573,324	83,573,324	83,200,261	(373,063)
Administrative contracts	6,731,119	7,253,778	7,253,778	6,804,695	(449,084)
Dues and supplies	2,384,713	2,683,889	2,683,889	2,967,466	283,577
Travel and conferences	403,916	462,299	462,299	543,243	80,944
Utilities	1,150,963	1,162,945	1,162,945	1,051,612	(111,333)
Insurance	771,873	771,873	771,873	722,466	(49,407)
Communication	688,525	688,525	688,525	750,143	61,619
Residential program food	282,481	310,337	310,337	418,323	107,986
Repair and maintenance	977,584	1,008,312	1,008,312	1,383,844	375,531
Rent	1,172,654	1,328,816	1,328,816	1,283,721	(45,094)
Depreciation	1,768,453	1,768,453	1,768,453	1,842,666	74,213
Client transportation	647,955	663,868	663,868	829,572	165,704
Interest expense	233,384	233,384	233,384	212,341	(21,043)
Local Match	517,628	517,628	517,628	342,256	(175,372)
Other expense	81,710	101,710	101,710	164,296	62,586
Total operating expenses	\$ 184,889,239	\$ 208,124,572	\$ 208,124,572	\$ 203,939,090	\$ (4,185,482)
Difference	\$ 2,296,305	\$ 17,674	\$ 17,674	\$ 9,649,929	\$ 9,632,255

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**COMMUNITY MENTAL HEALTH AUTHORITY OF CLINTON, EATON, AND
INGHAM COUNTIES**

Operating Expenses by Functional Area

	Annual Budget	YTD Budget	Actual Preliminary	Difference Over/(Under)
Operating expenses				
Administration	\$ 21,062,080	\$ 21,062,080	\$ 20,267,900	\$ (794,180)
Committees	13,751	13,751	30,597	16,846
ITRS	7,368,473	7,368,473	7,714,716	346,243
Families forward	20,170,029	20,170,029	19,377,051	(792,979)
Outreach	798,042	798,042	1,018,280	220,238
CSU Establishment	239,634	239,634	304,878	65,243
Med clinic	4,297,809	4,297,809	3,556,324	(741,485)
AMHS	35,808,153	35,808,153	36,253,777	445,625
Claims and State Inpatient	83,551,250	83,551,250	83,200,261	(350,989)
CSDD	23,775,953	23,775,953	20,686,926	(3,089,027)
Residential facilities	1,851,391	1,851,391	2,066,010	214,619
Supportive housing	164,994	164,994	239,559	74,566
Central facilities	9,023,014	9,023,014	9,222,812	199,798
Total operating expenses	\$ 208,124,572	\$ 208,124,572	\$ 203,939,090	\$ (4,185,482)

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COMMUNITY MENTAL HEALTH AUTHORITY OF CLINTON, EATON, AND INGHAM COUNTIES

Provider Network Review

	AMHS	CSDD	FF	Total
ABA service	\$ -	\$ 15,885,432	\$ -	\$ 15,885,432
Case management	56,930	29,632	-	86,562
CLS unlicensed setting	207,029	10,155,972	3,016	10,366,017
Crisis residential	-	-	684,300	684,300
Fiscal intermediary	-	125,542	978	126,520
Inpatient	14,556,835	62,649	2,130,360	16,749,844
Outpatient	33,849	72,269	27,900	134,018
Respite	-	261,937	6,595	268,532
Skill building	-	20,310	-	20,310
Specialized residential	10,440,454	26,760,470	4,279	37,205,203
State inpatient	1,080,803	-	-	1,080,803
Total operating expenses	\$ 26,375,900	\$ 53,374,213	\$ 2,857,428	\$ 82,607,541
IBNR	408,792	121,284	62,644	592,720
	<u>\$ 26,784,692</u>	<u>\$ 53,495,497</u>	<u>\$ 2,920,072</u>	<u>\$ 83,200,261</u>
			Annualized	\$ 83,200,261
			Budget	<u>83,573,324</u>
			Over/(Under)	\$ (373,063)
				-0.45%

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